PRESIDIO™

Practical thinking for a connected world.

CAPACITY ON DEMAND

Identifying the True Value of Cloud Services

Business demands and expectations have created a new consumption model for IT, forcing organizations to consider new service-delivery options. Many business units turn to public cloud offerings— sometimes without IT involvement. But this approach comes with performance limitations and places the enterprise at risk when it comes to data security and compliance with corporate policies and industry regulations.

Leveraging the cloud and moving to a variable-cost model—with the ability to expand capacity on-demand— appeals to many CIOs and business unit leaders. The compelling benefits of a public cloud include the ease of acquiring capacity as needed and paying only for consumed resources.

But public cloud offerings are typically delivered from a multi-tenant environment that does not meet the security and compliance policies of most companies. Contracts can also prove difficult to modify and impossible to adapt to for ongoing needs. And once data moves to the public cloud, it becomes challenging to migrate.

While public clouds initially offer the potential of low costs for consuming IT services, they often end up costing more than expected due to tight restrictions that force enterprises to pay additional fees for receiving the resources and the flexibility required to properly run their businesses.

Presidio Capacity on Demand Model

Understanding the challenges of public clouds, Presidio created a Capacity-On-Demand Model to address the unique requirements of each business. Our practical blueprint for the cloud delivers end-user experiences focused on efficiency, performance and ease-of-use.

Presidio Capacity-On-Demand Model features all the benefits of the public cloud but in a private, single-tenant environment with a capacity-on-demand configuration customized to your environment. Businesses also receive the freedom to "pay-as-you-grow" based only on consumed IT resources.

We also monitor your environment to predict when compute and storage resources will reach trigger events. Additional assets are always readily available and will be deployed well in advance of when you actually need them. At the same time, you maintain the benefit of not paying for those resources until you actually consume them.

Presidio can take full ownership of both the professional and managed service requirements of your Capacity-On-Demand solution. We can assume all of the capital and financial risks—you pay only for the capacity as and when you consume the IT resources or leverage it as an asset based on your Capex/ Opex needs.

Business Benefits

- Business application provisioning with immediate access to required compute and storage resources.

- Pay-as-you-go contract based on resource consumption tailored to Capex or Opex requirements.

- Additional server and storage capacity on-demand as business conditions change.

IT Value

- Infrastructure design consistent with internal environment.

- Corporate policy and security enforcement.

- Day-to-day management so internal resources can focus on strategic initiatives.

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Presidio Capacity-On-Demand Benefits

Expandable Capacity
- Flexibility based on usage needs
- Always-available, on-demand capacity

Performance
- No Internet dependence to assure accessibility
- Backed by Presidio's in-depth client environment knowledge

Security
- Corporate policy adherence
- Data ownership maintained by your business

Cost
- Approximately 30% less expensive than similar public cloud offering from major provider
- Pay-as-you-go model based on consumed resources—not deployed resources

The Presidio Difference

With years of working with thousands of businesses and dedicated technical resources featuring direct expert experience in cloud-based technology, Presidio has more than 1,000 highly-certified engineers that bring unique expertise and resources to design, build and manage hosted and private cloud solutions:

- Full lifecycle support – design, deployment and management.
- Uptime Guarantee – for all cloud platforms.
- Secure Hosting Environment – Tier 4, SAS 70 and SOC 2 certified data center
- Proven Local Support – serviced by system engineers from 50+ offices across the U.S.
- Flexible Pricing – customized contracts based on consumed IT resources.
- Customer and End-User Portals – for simplified management and self-service.

To learn more about Capacity on Demand visit us at presidio.com/fedsolutions.

About Presidio:
We think about, architect, implement, and support the practical reality of advanced technologies every day. We are not just trusted partners, we enable new thinking. For more information please contact us at: **www.presidio.com**

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